Vietnam Dairy Products Joint Stock Company

Separate interim financial statements for the six-month period ended 30 June 2014

Vietnam Dairy Products Joint Stock Company Corporate Information

Business Registration Certificate No.

4103001932 20 November 2003 0300588569 29 May 2013

The Company's business registration certificate has been amended several times, the most recent of which is by business registration certificate No. 0300588569. The business registration certification was issued by Ho Chi Minh City Planning and Investment Department dated 29 May 2013.

Board of Management

Mdm Mai Kieu Lien Chairwoman
Mr Le Song Lai Member
Ms Ngo Thi Thu Trang Member
Mr Ng Sui Sia Member
Mr Le Anh Minh Member
Ms Le Thi Bang Tam Member

Mr Ha Van Tham Member (until 11 March 2014)

Board of Directors

Mdm Mai Kieu Lien Chief Executive Officer

Ms Nguyen Thi Thanh Hoa Executive Director Production and

Products Development Executive Director

Ms Nguyen Thi Nhu Hang

Bexecutive Director

Dairy Farm Development

Ms Ngo Thi Thu Trang

Mr Tran Minh Van

Executive Director – Finance

Executive Director – Project

Mr Nguyen Quoc Khanh

Executive Director – Supply chain

Mr Mai Hoai Anh Executive Director – Sales

Ms Nguyen Huu Ngoc Tran Acting Executive Director – Marketing

(until 15 January 2014)

Mr Phan Minh Tien Executive Director – Marketing

(from 20 May 2014)

Registered Office

10 Tan Trao

Tan Phu Ward, District 7

Ho Chi Minh City

Vietnam

Auditors

KPMG Limited

Vietnam

Vietnam Dairy Products Joint Stock Company Statement of the Board of Directors

STATEMENT OF THE RESPONSIBILITY OF THE BOARD OF DIRECTORS IN RESPECT OF THE SEPARATE INTERIM FINANCIAL STATEMENTS

The Board of Directors is responsible for the separate interim financial statements of Vietnam Dairy Products Joint Stock Company ("the Company") which give a true and fair view of the unconsolidated financial position of the Company as at 30 June 2014 and of the unconsolidated results of operations and cash flows for the six-month period then ended. In preparing these separate interim financial statements, the Board of Directors is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent; and
- prepare the separate interim financial statements on a going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Board of Directors is responsible for ensuring that proper accounting records are maintained, which disclose, with reasonable accuracy at any time, the unconsolidated financial position of the Company and which enable these separate interim financial statements to be prepared in compliance with Vietnamese Accounting Standard 27 – *Interim Financial Reporting*, the relevant requirements of the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial statements. The Board of Directors is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

APPROVAL OF THE SEPARATE INTERIM FINANCIAL STATEMENTS

We hereby approve the accompanying separate interim financial statements set out on pages 4 to 54 which give a true and fair view of the unconsolidated financial position of the Company as at 30 June 2014, and of the unconsolidated results of operations and cash flows for the six-month period ended in accordance with Vietnamese Accounting Standard 27 – *Interim Financial Reporting*, the relevant requirements of the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial statements.

alf with Board of Directors

Mai Kieu Lien Chief Executive Officer

Ho Chi Minh City, 31 July 2014

FINANCIAL STATEMENTS REVIEW REPORT

To the Shareholders Vietnam Dairy Products Joint Stock Company

We have reviewed the accompanying separate interim financial statements of Vietnam Dairy Products Joint Stock Company ("the Company"), which comprise the separate balance sheet as at 30 June 2014, the related separate statements of income and cash flows for the six-month period then ended and the explanatory notes thereto which were authorized for issue by the Company's Board of Directors on 31 July 2014, as set out on pages 4 to 54. These separate interim financial statements are the responsibility of the Company's management. Our responsibility is to issue a report on these separate interim financial statements based on our review.

We conducted our review in accordance with the Vietnamese Standards on Auditing applicable to Review Engagements. The standards require that we plan and perform the review to obtain moderate assurance as to whether the separate interim financial statements are free of material misstatements. A review primarily involves inquiries of the Company's personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying separate interim financial statements do not give a true and fair view, in all material respects, of the unconsolidated financial position of Vietnam Dairy Products Joint Stock Company as at 30 June 2014 and of its unconsolidated results of operations and its unconsolidated cash flows for the six month period then ended in accordance with Vietnamese Accounting Standard 27 – *Interim Financial Reporting*, the relevant requirements of the Vietnamese Accounting System for Enterprises and the relevant statutory requirements applicable to interim financial statements.

KPMG Limited's Branch in Ho Chi Minh City

Vietnam

CHINHANH

CÔNG TY RÁCH NHIÊM HỮU HAN

Operating registration certificate No.: 4114000230

Review Report No: 14-01-245

KPMG /

Chang Hung Chun

Practicing Additor Registration

Certificate No. 0863-2013-007-1

Deputy General Director

Ho Chi Minh City, 31 July 2014

Nguyen Thanh Nghi

Madelh

Practicing Auditor Registration Certificate No. 0304-2013-007-1

Vietnam Dairy Products Joint Stock Company Separate balance sheet as at 30 June 2014

	Form	В	01a -	– DN
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	Code	Note	30/6/2014 VND	31/12/2013 VND
ASSETS				
Current assets (100 = 110 + 120 + 130 + 140 + 150)	100		12,981,366,965,513	12,415,938,573,034
Cash and cash equivalents Cash Cash equivalents	110 111 112	5	987,195,384,623 587,195,384,623 400,000,000,000	2,649,635,556,014 1,349,635,556,014 1,300,000,000,000
Short-term investments Short-term investments	112 120 121	6	5,917,347,091,318 6,063,292,575,718	4,167,317,622,318 4,313,292,575,718
Allowance for diminution in the value of short-term investments	121		(145,945,484,400)	(145,974,953,400)
Accounts receivable – short-term Accounts receivable – trade Prepayments to suppliers Other receivables Allowance for doubtful debts	130 131 132 135 139	7 34(b)	1,960,321,416,263 1,525,765,000,066 173,001,509,596 264,119,482,104 (2,564,575,503)	2,449,900,290,879 1,739,619,472,317 305,461,174,876 406,739,802,657 (1,920,158,971)
Inventories Inventories Allowance for inventories	140 141 149	8	4,062,436,986,000 4,076,080,769,466 (13,643,783,466)	3,016,748,244,786 3,027,125,150,330 (10,376,905,544)
Other current assets Short-term prepayments Deductible value added tax Other current assets	150 151 152 158		54,066,087,309 33,348,934,589 19,144,856,588 1,572,296,132	132,336,859,037 115,212,816,603 16,079,608,608 1,044,433,826

Vietnam Dairy Products Joint Stock Company Separate balance sheet as at 30 June 2014 (continued)

TOTAL ASSETS (270 = 100 + 200)

Form B 01a - DN 30/6/2014 31/12/2013 Code Note **VND VND** Long-term assets (200 = 210 + 220 + 240 + 250 + 260)200 9,714,106,728,177 9,466,984,212,085 Accounts receivable - long-term 210 3,698,683,669 736,666,667 Other long-term receivables 218 3,698,683,669 736,666,667 **Fixed assets** 220 7,355,698,850,273 7,634,662,008,779 9 Tangible fixed assets 6,878,078,819,558 7,075,948,185,947 221 10,002,348,753,948 Cost 222 9,785,029,845,569 Accumulated depreciation 223 (3,124,269,934,390) (2,709,081,659,622)Intangible fixed assets 227 10 291,273,511,350 298,010,933,176 409,324,240,376 409,324,240,376 Cost 228 229 (118,050,729,026) (111,313,307,200)Accumulated amortisation 11 186,346,519,365 260,702,889,656 Construction in progress 230 **Investment property** 240 12 103,600,345,899 106,022,395,521 Cost 241 132,849,190,358 132,849,190,358 242 Accumulated depreciation (29,248,844,459) (26,826,794,837)**Long-term investments** 250 13 1,928,590,803,620 1,474,193,337,749 Investments in subsidiaries 251 1,628,220,012,500 1,355,850,560,000 Investments in associates and 252 238,275,992,596 239,010,992,596 joint-ventures Other long-term investments 258 168,573,078,220 21,977,078,220 Allowance for diminution in the value of long-term investments 259 (106,478,279,696)(142,645,293,067) Other long-term assets 260 322,518,044,716 251,369,803,369 Long-term prepayments 261 14 163,054,877,621 134,992,760,729 Deferred tax assets 262 15 159,403,167,095 115,300,622,640 Other long-term assets 268 60,000,000 1,076,420,000

270

22,695,473,693,690

21,882,922,785,119

Vietnam Dairy Products Joint Stock Company Separate balance sheet as at 30 June 2014 (continued)

				Form B 01a – DN
	Code	Note	30/6/2014 VND	31/12/2013 VND
RESOURCES				
LIABILITIES $(300 = 310 + 330)$	300		4,371,664,355,737	4,498,115,839,593
Current liabilities	310		4,293,864,714,015	4,427,923,145,335
Accounts payable – trade	312	16	2,214,259,079,781	1,758,323,135,506
Advances from customers	313		17,558,651,061	18,713,599,852
Taxes payable to State Treasury	314	17	505,797,977,968	455,641,139,360
Payables to employees	315		108,357,494,870	130,474,291,268
Accrued expenses	316	18	650,389,834,230	452,019,954,359
Other payables	319	19	538,176,770,946	1,255,411,806,799
Bonus and welfare fund	323		259,324,905,159	357,339,218,191
Long-term liabilities	330		77,799,641,722	70,192,694,258
Provision for severance allowance	337	20	77,724,944,000	69,357,318,250
Unearned revenue	338		74,697,722	835,376,008
EQUITY $(400 = 410)$	400		18,323,809,337,953	17,384,806,945,526
Owners' equity	410	21	18,323,809,337,953	17,384,806,945,526
Share capital	411	22	8,339,557,960,000	8,339,557,960,000
Share premium	412		1,276,994,100,000	1,276,994,100,000
Treasury shares	414	22	(5,388,109,959)	(5,068,507,959)
Investment and development fund	417		1,239,815,387,659	950,237,983,612
Financial reserve	418		833,955,796,000	833,955,796,000
Retained profits	420		6,638,874,204,253	5,989,129,613,873
TOTAL RESOURCES (440 = 300 + 400)	440	_ 	22,695,473,693,690	21,882,922,785,119

Vietnam Dairy Products Joint Stock Company Separate balance sheet as at 30 June 2014 (continued)

Form B 01a - DN

OFF BALANCE SHEET ITEMS

	30/6/2014	31/12/2013
Foreign currencies included in cash and cash equivalents: USD EUR	6,005,236 1,538	16,776,618 21,606

31 July 2014

Prepared by:

Le Thanh Liem Chief Accountant Ngo Thi Thu Trang Executive Director - Finance Mai Kieu Lien Chief Executive Officer

Cổ PHẦN SỮA

Vietnam Dairy Products Joint Stock Company Separate statement of income for the six-month period ended 30 June 2014

Form B 02a - DN

			Three-month	period ended	Six-month period ended		
	Code	Note	30/6/2014 VND	30/6/2013 VND	30/6/2014 VND	30/6/2013 VND	
Total revenue	01	24	8,821,778,121,872	8,288,641,780,587	15,936,170,230,676	15,152,351,871,639	
Less revenue deductions	02	24	198,164,173,807	163,966,629,910	351,972,672,643	304,967,511,077	
Net revenue (10 = 01 - 02)	10	24	8,623,613,948,065	8,124,675,150,677	15,584,197,558,033	14,847,384,360,562	
Cost of sales	11	25	5,617,728,211,570	5,025,495,230,398	10,205,329,879,552	9,311,260,723,210	
Gross profit (20 = 10 - 11)	20		3,005,885,736,495	3,099,179,920,279	5,378,867,678,481	5,536,123,637,352	
Financial income Financial expenses In which: Interest expense	21 22 23	26 27	132,159,419,306 17,124,681,332	130,810,314,517 23,860,924,878	258,262,235,257 (20,117,822,013)	240,527,072,701 39,914,641,550	
Selling expenses General and administration expenses	24 25	28 29	1,074,853,723,610 153,311,089,834	879,032,986,417 149,611,607,796	1,810,204,183,126 286,380,535,838	1,447,492,923,993 272,826,559,856	
Net operating profit ${30 = 20 + (21 - 22) - (24 + 25)}$	30		1,892,755,661,025	2,177,484,715,705	3,560,663,016,787	4,016,416,584,654	
Other income Other expenses	31 32	30 31	41,465,634,860 8,165,735,091	54,424,249,809 7,113,529,820	90,591,675,281 17,541,953,794	96,835,711,016 26,449,373,647	
Results of other activities (40 = 31 - 32)	40		33,299,899,769	47,310,719,989	73,049,721,487	70,386,337,369	

Vietnam Dairy Products Joint Stock Company Separate statement of income for the six-month period ended 30 June 2014 (continued)

Form B 02a - DN

			Three-month period ended		Six-month pe	riod ended
	Code	Note	30/6/2014 VND	30/6/2013 VND	30/6/2014 VND	30/6/2013 VND
Profit before $tax (50 = 30 + 40)$	50		1,926,055,560,794	2,224,795,435,694	3,633,712,738,274	4,086,802,922,023
Income tax expense – current	51	32	437,426,146,787	439,588,003,418	782,041,242,255	764,856,487,613
Income tax expense – deferred	52	32	(45,913,409,285)	(37,204,925,477)	(44,102,544,455)	(24,791,049,987)
Net profit after tax (60 = 50 - 51 - 52)	60	=	1,534,542,823,292	1,822,412,357,753	2,895,774,040,474	3,346,737,484,397
Basic earnings per share	70	33	1,841	2,186	3,474	4,015

31 July 2014 Prepared by:

Le Thanh Liem Chief Accountant Ngo Thi Thu Trang Executive Director - Finance Chief Executive Officer

CÔNG Approved by:

Cổ PHẨN

Vietnam Dairy Products Joint Stock Company Separate statement of cash flows for the six-month period ended 30 June 2014 (Indirect method)

Form B 03a - DN

		Six-month period ended			
	Code Note	30/6/2014 VND	30/6/2013 VND		
CASH FLOWS FROM OPERATING A	CTIVITIES				
Profit before tax Adjustments for	01	3,633,712,738,274	4,086,802,922,023		
Depreciation and amortisation	02	431,500,027,930	293,531,496,997		
Allowances and provisions	03	(32,100,063,503)	11,720,223,342		
Unrealised foreign exchange gains	04	(4,245,680,474)	(3,592,823,387)		
Losses on disposal of fixed assets	05	2,394,165,431	1,031,150,930		
Dividends and interest income	05	(246,364,768,420)	(193,247,678,950)		
Losses from other investing activities	05	-	3,988,344,312		
Operating profit before changes in working capital	08	3,784,896,419,238	4,200,233,635,267		
Change in receivables	09	393,467,320,060	(94,949,862,736)		
Change in inventories	10	(1,052,055,365,007)	(421,038,879,857)		
Change in payables and other liabilities	11	599,814,143,513	(459,110,495,746)		
Change in prepayments	12	53,801,765,122	(41,069,545,126)		
	_	3,779,924,282,926	3,184,064,851,802		
Income tax paid	14	(688,153,044,057)	(577,450,354,533)		
Other receipts from operating activities	15	966,420,000	1,698,001,520		
Other payments for operating activities	16	(384,605,944,622)	(502,344,023,575)		
Net cash flows from operating activities	20	2,708,131,714,247	2,105,968,475,214		

Vietnam Dairy Products Joint Stock Company Separate statement of cash flows for the six-month period ended 30 June 2014 (Indirect method – continued)

Form B 03a - DN

	Six-month period ended	
Code Note	30/6/2014 VND	30/6/2013 VND
CTIVITIES		
21	(219,120,219,969)	(547,964,947,026)
s 22	53,937,919,429	18,173,205,973
23	(1,796,596,000,000)	(1,123,100,000,000)
23	(100,000,000,000)	-
24	-	302,336,515,321
24	-	30,000,000,000
25	(272, 369, 452, 500)	(118,000,000,000)
26	735,000,000	130,658,883,205
27	296,115,758,583	193,631,840,547
30	(2,037,296,994,457)	(1,114,264,501,980)
	21 8 22 23 23 24 24 25 26 27	Code Note 30/6/2014 VND CTIVITIES 21 (219,120,219,969) 53,937,919,429 23 (1,796,596,000,000) 23 (100,000,000,000,000) 24 - 25 (272,369,452,500) 26 735,000,000 27 296,115,758,583

Vietnam Dairy Products Joint Stock Company Separate statement of cash flows for the six-month period ended 30 June 2014 (Indirect method – continued)

Form B 03a - DN

			Six-month period ended			
	Code 1	Note	30/6/2014 VND	30/6/2013 VND		
CASH FLOWS FROM FINANCING	ACTIVIT	TIES				
Payments for shares repurchases	32		(319,602,000)	(280,737,959)		
Dividends paid	33		(2,333,645,730,800)	(1,500,283,567,800)		
Net cash flows from financing activities	40	-	(2,333,965,332,800)	(1,500,564,305,759)		
Net cash flows during the period $(50 = 20 + 30 + 40)$	50	_	(1,663,130,613,010)	(508,860,332,525)		
Cash and cash equivalents at the beginning of the period	60		2,649,635,556,014	1,224,462,285,364		
Effect of exchange rate fluctuations on cash and cash equivalents	61		690,441,619	1,044,357,818		
Cash and cash equivalents at the end of the period $(70 = 50 + 60 + 61)$	70	5	987,195,384,623	716,646,310,657		

31 July 2014

Prepared by:

Le Thanh Liem Chief Accountant Ngo Thi Thu Trang Executive Director - Finance Mai Kieu Lien Chief Executive Officer

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Form B 09a - DN

These notes form an integral part of, and should be read in conjunction with the accompanying separate interim financial statements.

1. Reporting Entity

Vietnam Dairy Products Joint Stock Company ("the Company") is incorporated as a joint stock company in Vietnam. The principal activities of the Company are to:

- Process, manufacture and distribute milk cake, soya milk, fresh milk, refreshment drinks, bottled milk, powdered milk, nutritious powder and other products from milk;
- Trade in food technology, spare parts, equipment, materials and chemicals;
- Trade in houses, brokerage and leasing of real estate;
- Provide warehousing, transportation and loading service;
- Manufacture, sell and distribute beverages, grocery and processing foods, roasted-ground-filtered and instant coffee;
- Manufacture and sell plastic package and label printing;
- Manufacture and sell plastic products;
- Provide health care clinic services;
- Provide supporting agricultural operations such as: supply of seeds of cultivated crops, guidance on cultivation techniques, cultivation harvest, soil working, irrigation;
- Raise cattle: supply of breeding animals and breeding techniques, run agricultural operations;
- Provide post-harvest services;
- Treat seeds for multiplication purposes; and
- Manufacture biscuits.

As at 30 June 2014, the Company had 7 subsidiaries:

Principal activities	Ownership of legal capital by the Company
Milk production	100.00%
Milk production	100.00%
Real estate trading	100.00%
Animal and milk	
trading	100.00%
Milk production	96.33%
Milk production	70.00%
Milk production	51.00%
	activities Milk production Milk production Real estate trading Animal and milk trading Milk production Milk production

(*) On 24 February 2014, the Company's Board of Management passed a resolution to liquidate this subsidiary. As at 30 June 2014, the liquidation process has not been completed.

Driftwood Dairy Holdings Corporation is incorporated and operating in the United State of America, Angkor Dairy Products Co., Ltd. is incorporated and operating in Cambodia, Vinamilk Europe Spóstka Z Ograniczona Odpowiedzialnoscia is incorporated and operating in Poland, other subsidiaries are incorporated and operating in Vietnam.

As at 30 June 2014, the Company had 5,025 employees (31/12/2013: 5,049 employees).

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2. Basis of preparation

(a) Statement of compliance

The separate interim financial statements have been prepared in accordance with Vietnamese Accounting Standard 27 - *Interim Financial Reporting*, the relevant requirements of the Vietnamese Accounting System for enterprises and the relevant statutory requirement applicable to interim financial statements.

(b) Basis of measurement

The separate interim financial statements, except for the separate statement of cash flows, are prepared on the accrual basis using the historical cost concept. The separate statement of cash flows is prepared using the indirect method.

(c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December.

(d) Accounting currency

The separate interim financial statements are prepared and presented in Vietnam Dong ("VND").

3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these separate interim financial statements.

(a) Foreign currency transactions

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at rates of exchange ruling at the balance sheet date. Transactions in currencies other than VND during the period have been translated into VND at rates of exchange ruling at the transaction dates.

All foreign exchange differences are recorded in the separate statement of income.

(b) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amount of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

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(c) Short-term and long-term investments

(i) Classification

The Company classifies its investments in shares listed or non-listed, bonds, and investment funds as short-term investments or long-term investments depending on the Company's intention and investment strategy in respect of relevant investees.

(ii) Recognition

The Company recognises trading securities, short-term and long-term investments on the date it becomes a party to the contractual provisions of the investments (trade date accounting).

(iii) Measurement

Trading securities, short-term and long-term investments are stated at cost less allowance for diminution in value. Cost of trading securities, short-term and long-term investments are determined on a weighted average basis.

(iv) Impairment

The allowance for diminution of publicly traded securities is made in accordance with the current regulation as issued by the Ministry of Finance. The allowance is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the allowance was recognised. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that has been determined if no allowance had been recognised.

(v) Derecognition

Trading securities, short-term and long-term investments are derecognised when the rights to receive cash flows from the investments have expired or the Company has transferred substantially all risks and rewards of ownership.

(d) Accounts receivable

Trade and other receivables are stated at cost less allowance for doubtful debts.

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(e) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and selling expenses.

The Company applies the perpetual method of accounting for inventories.

(f) Tangible fixed assets

(i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use, and the costs of dismantling and removing the asset and restoring the site on which it is located. Expenditure incurred after tangible fixed assets have been put into operation, such as repair and maintenance and overhaul cost, is charged to the separate statement of income in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

•	buildings and structures	10 - 50 years
•	machinery and equipment	8-10 years
•	motor vehicles	10 years
•	office equipment	3 - 8 years

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(g) Intangible fixed assets

(i) Land use rights

Land use rights comprise:

- those granted by the State for which land use payments are collected;
- those acquired in a legitimate transfer; and
- rights to use leased land obtained before the effective date of Land Law (2003) for which payments have been made in advance for more than 5 years and supported by land use rights certificate issued by competent authority.

Land use rights are stated at cost less accumulated amortisation. The initial cost of land use rights comprises its purchase price and any directly attributable costs incurred in conjunction with securing the land use rights. Amortisation is computed on a straight-line basis over the valid term of land use rights certificate.

Land use rights with indefinite period are stated at cost and not amortised.

(ii) Software

Cost of acquiring of new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software is amortised on a straight-line basis over 6 years.

(h) Investment property

(i) Cost

Investment property is stated at cost less accumulated depreciation. The initial cost of an investment property comprises its purchase price, cost of land use rights and any directly attributable expenditure of bringing the property to the condition necessary for it to be capable of operating in the manner intended by management. Expenditure incurred after the investment property has been put into operation, such as repair and maintenance, is charged to the separate statement of income in the period in which the expenditure is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in future economic benefits in excess of the originally assessed standard of performance of the existing investment property, the expenditure is capitalised as an additional cost of the investment property.

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(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of investment property. The estimated useful lives are as follows:

land use rights
infrastructure
buildings
49 years
10 years
10 - 50 years

(i) Construction in progress

Construction in progress represents the costs of construction which have not been fully completed. No depreciation is provided for construction in progress during the period of construction.

(j) Long-term prepayments

(i) Prepaid land costs

Prepaid land costs comprise prepaid land lease rentals and other costs incurred in conjunction with securing the use of leased land. These costs are recognised in the separate statement of income on a straight-line basis over the term of the lease.

(ii) Tools and instruments

Tools and instruments include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under Circular 45/2013/TT-BTC dated 25 April 2013 of the Ministry of Finance which provides guidance on management, use and depreciation of fixed assets ("Circular 45"). Cost of tools and instruments are amortised on a straight-line basis over a period ranging from 1 to 3 years. Other tools and supplies represent the cost of tools used for production and administration processes and are amortised on a straight line basis over 2 years.

(iii) Others

Others are recorded at cost and amortised on a straight-line basis over 2 years.

(k) Trade and other payables

Trade and other payables are stated at their cost.

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(1) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

Severance allowance

Under the Vietnamese Labour Code, when an employee who has worked for 12 months or more ("the eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employee's compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their current salary level.

Pursuant to Law on Social Insurance, effective from 1 January 2009 the Company and its employees are required to contribute to an unemployment insurance fund managed by the Vietnam Social Insurance Agency. With the implementation of the unemployment insurance scheme, the Company is no longer required to provide severance allowance for the service period after 1 January 2009. However, severance allowance to be paid to the existing eligible employees as at 30 June 2014 will be determined based on the eligible employees' years of service as at 31 December 2008 and their average salary for the six-month period prior to the termination date.

(m) Classification of financial instruments

Solely for the purpose of providing disclosures about the significance of financial instruments to the Company's unconsolidated financial position and unconsolidated results of operations and the nature and extent of risk arising from financial instruments, the Company classifies its financial instruments as follows:

(i) Financial assets

Financial assets at fair value through profit or loss

A financial asset at fair value through profit or loss is a financial asset that meets either of the following conditions:

- It is considered by management as held for trading. A financial asset is considered as held for trading if:
 - it is acquired principally for the purpose of selling it in the near term;
 - there is evidence of a recent pattern of short-term profit-taking; or
 - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Company as financial assets at fair value through profit or loss.

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Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and a fixed maturity that the Company has the positive intention and ability to hold to maturity, other than:

- those that the Company upon initial recognition designates as financial assets at fair value through profit or loss;
- those that the Company designates as available-for-sale; and
- those that meet the definition of loans and receivables.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- that the Company intends to sell immediately or in the near term, which are classified as held for trading, and those that the entity on initial recognition designates as financial assets at fair value through profit or loss;
- that the Company upon initial recognition designates as available-for-sale; or
- for which the Company may not recover substantially all of its initial investment, other than because of credit deterioration, which are classified as available-for-sale.

Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available for sale or that is not classified as:

- financial assets at fair value through profit or loss;
- held-to-maturity investments; or
- loans and receivables.

(ii) Financial liabilities

Financial liabilities at fair value through profit or loss

A financial liability at fair value through profit or loss is a financial liability that meets either of the following conditions:

- It is considered by management as held for trading. A financial liability is considered as held for trading if:
 - it is incurred principally for the purpose of repurchasing it in the near term;
 - there is evidence of a recent pattern of short-term profit-taking; or
 - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).

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 Upon initial recognition, it is designated by the Company as financial liabilities at fair value through profit or loss.

Financial liabilities carried at amortised cost

Financial liabilities which are not classified as financial liabilities at fair value through profit or loss are classified as financial liabilities carried at amortised costs.

The above described classification of financial instruments is solely for presentation and disclosure purpose and is not intended to be a description of how the instruments are measured. Accounting policies for measurement of financial instruments are disclosed in other relevant notes.

(n) Taxation

Income tax on the profit or loss for the period comprises current and deferred tax. Income tax is recognised in the separate statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the balance sheet date, and any adjustment to tax payable in respect of previous periods.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using the tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(o) Share capital and treasury shares

Ordinary shares in issue are classified as equity. Incremental costs directly attributable to the issuance of new shares or options are shown in equity as a deduction from the proceeds.

Where the Company purchase the Company's equity share capital (treasury shares), the consideration paid, including directly attributable incremental costs, is deducted from equity attributable to the Company's equity holders until the shares are cancelled or reissued. Where such shares are subsequently sold or reissued, any consideration received less any directly attributable incremental transaction costs is included in equity attributable to the Company's equity holders.

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(p) Revenue

(i) Goods sold

Revenue from the sale of goods is recognised in the separate statement of income when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods.

(ii) Services rendered

Revenue from services rendered is recognised in the separate statement of income in proportion to the stage of completion of the transaction at the balance sheet date. The stage of completion is assessed by reference to surveys of work performed. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

(iii) Rental income

Rental income from leased property is recognised in the separate statement of income on a straightline basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income.

(q) Financial income

(i) Interest income

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

(ii) Dividend income

Dividend income is recognised when the right to receive dividend is established.

(iii) Revenue from disposal of short-term and long-term investments

Revenue from disposal of short-term and long-term investments is recognised in the separate statement of income when significant risks and rewards of ownership have been transferred to the buyer. Significant risks and rewards of ownership have been transferred upon the completion of trading transaction (for listed securities) or the completion of the agreement on transfer of assets (for non-listed securities).

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(r) Operating lease payments

Payments made under operating leases are recognised in the separate statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the separate statement of income as an integral part of the total lease expense.

(s) Dividend distribution

The Company's net profit after tax is available for appropriation to shareholders as dividends after approval by shareholders at the Company's Annual General Meeting and after making appropriation to reserve funds in accordance with the Company's Charter.

Dividends are declared and paid based on the estimated earnings of the year. Final dividends are declared and paid in the following year from undistributed earnings based on the approval of shareholders at the Company's Annual General Meeting.

(t) Equity funds

Appropriation to equity funds is made in accordance with the Company's Charter as follows:

Investment and development fund Financial reserve

10% of profit after tax up to 5% of profit after tax

Appropriation to financial reserve will cease when the amount reaches 10% of the Company's paid in capital. Utilisation of the above reserve funds requires approval of the shareholders, the Board of Directors or the Chief Executive Officer, depending on the nature and magnitude of the transactions involved as stated in the Company's Charter and financial regulations.

(u) Earnings per share

The Company presents basic and diluted earnings per share (EPS) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders and the weighted average number of ordinary shares outstanding for the effect of all dilutive potential ordinary shares, which comprise convertible bonds and share options.

(v) Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company's primary format for segment reporting is based on geographical segments.

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(w) Related parties

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control or are controlled by, or under common control with, the Company, including holding companies, subsidiaries and fellow subsidiaries are related parties of the Company. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Company and close members of the family of these individuals and companies associated with these individuals also constitute related parties.

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4. Segment reporting

Segment information is presented in respect of the Company's primary segment, which is the geographical segment.

Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise assets and liabilities, financial income and expenses, selling, general and administration expenses, other gains or losses, and corporate income tax.

Geographical segments

In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of customers, which is located in Vietnam ("Domestic") or countries other than Vietnam ("Oversea").

	Domestic Six-month period ended		Over Six-month pe		Total Six-month period ended		
	30/6/2014	30/6/2013	30/6/2014	30/6/2013	30/6/2014	30/6/2013	
	VND	VND	VND	VND	VND	VND	
Net sales	14,072,031,835,265	12,934,736,173,910	1,512,165,722,768	1,912,648,186,652	15,584,197,558,033	14,847,384,360,562	
Cost of sales	(8,994,330,648,041)	(7,853,851,506,010)	(1,210,999,231,511)	(1,457,409,217,200)	(10,205,329,879,552)	(9,311,260,723,210)	
Segment income	5,077,701,187,224	5,080,884,667,900	301,166,491,257	455,238,969,452	5,378,867,678,481	5,536,123,637,352	

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5. Cash and cash equivalents

	30/6/2014 VND	31/12/2013 VND
Cash on hand Cash in banks Cash equivalents	589,227,008 586,606,157,615 400,000,000,000	636,768,587 1,348,998,787,427 1,300,000,000,000
	987,195,384,623	2,649,635,556,014

6. Short-term investments

	30/6/2014 VND	31/12/2013 VND
Short-term investments in: Listed securitiesUnlisted securities	188,758,772,692 82,533,803,026	188,758,772,692 82,533,803,026
Term depositsOther short-term investments	5,350,000,000,000 442,000,000,000	3,600,000,000,000 442,000,000,000
	6,063,292,575,718	4,313,292,575,718
Allowance for diminution in value of short-term investments	(145,945,484,400)	(145,974,953,400)
	5,917,347,091,318	4,167,317,622,318

Movements in the allowance for diminution in value of short-term investments during the period were as follows:

	Six-month period ended		
	30/6/2014 VND	30/6/2013 VND	
Opening balance Increase in allowance during the period Written back Allowance utilised during the period	145,974,953,400 3,819,781,000 (3,849,250,000)	130,028,675,620 18,517,620,410 (5,382,424,920) (670,000,000)	
Closing balance	145,945,484,400	142,493,871,110	

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7. Accounts receivable – short-term

Accounts receivable included the following amounts due from related parties:

	30/6/2014 VND	31/12/2013 VND
Amount due from related parties Trade	5,142,157,961	60,099,169,471

The trade related amount due from related parties were unsecured, interest free and receivable on demand from invoice date.

Other receivables comprised:

	30/6/2014 VND	31/12/2013 VND
Interest income on deposits	142,581,023,277	186,194,305,557
Import tax refundable Personal income tax refundable	87,978,411,706 21,043,728,788	126,227,097,567
Shortage of assets awaiting for resolution Rebates receivable from suppliers	3,485,504,470	737,900,941 80,172,000,489
Dividend receivables	- 0.020.012.062	6,280,283,226
Others	9,030,813,863	7,128,214,877
	264,119,482,104	406,739,802,657

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8. Inventories

	30/6/2014 VND	31/12/2013 VND
Goods in transit	1,040,393,586,713	545,709,876,853
Raw materials	1,942,224,416,899	1,601,312,578,132
Tools and supplies	2,753,591,908	2,656,080,719
Work in progress	38,992,123,644	46,449,573,986
Finished goods	1,026,156,302,982	806,041,510,279
Merchandise inventories	22,589,851,683	24,132,281,664
Goods on consignment	2,970,895,637	823,248,697
	4,076,080,769,466	3,027,125,150,330
Allowance for inventories	(13,643,783,466)	(10,376,905,544)
	4,062,436,986,000	3,016,748,244,786

Movements in the allowance for inventories during the period were as follows:

	Six-month per	Six-month period ended		
	30/6/2014 VND	30/6/2013 VND		
Opening balance	10,376,905,544	3,455,165,385		
Increase in allowance during the period	12,388,355,173	2,780,108,963		
Written back	(9,011,003,837)	(2,556,276,982)		
Allowance utilised during the period	(110,473,414)	(346,020,901)		
Closing balance	13,643,783,466	3,332,976,465		

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9. Tangible fixed assets

	Buildings and structures VND	Machinery and equipment VND	Motor vehicles VND	Office equipment VND	Total VND
Cost					
Opening balance Additions Transfers from construction in progress Disposals	1,692,151,444,465 3,707,704,975 78,374,700,771 (2,505,751,434)	7,167,671,244,816 34,504,140,334 85,534,822,536 (869,905,557)	549,891,781,955 16,473,383,546 2,459,491,000 (9,429,876,322)	375,315,374,333 6,879,280,141 2,280,918,389 (90,000,000)	9,785,029,845,569 61,564,508,996 168,649,932,696 (12,895,533,313)
Closing balance	1,771,728,098,777	7,286,840,302,129	559,394,780,179	384,385,572,863	10,002,348,753,948
Accumulated depreciation					
Opening balance Charge for the period Disposals Reclassifications	279,788,756,482 38,489,266,006 (2,255,481,919) 47,463,481	2,084,303,059,207 333,534,008,869 (799,693,416) (47,463,481)	170,948,009,959 25,361,607,376 (4,007,106,379)	174,041,833,974 24,955,674,231 (90,000,000)	2,709,081,659,622 422,340,556,482 (7,152,281,714)
Closing balance	316,070,004,050	2,416,989,911,179	192,302,510,956	198,907,508,205	3,124,269,934,390
Net book value					
Opening balance Closing balance	1,412,362,687,983 1,455,658,094,727	5,083,368,185,609 4,869,850,390,950	378,943,771,996 367,092,269,223	201,273,540,359 185,478,064,658	7,075,948,185,947 6,878,078,819,558

Included in the cost of tangible fixed assets were assets costing VND884,997,903,756 which were fully depreciated as at 30 June 2014 (31/12/2013: VND816,527,555,828), but which are still in active use.

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10. Intangible fixed assets

	Land use rights VND	Software VND	Total VND
Cost			
Opening and closing balance	314,353,303,957	94,970,936,419	409,324,240,376
Accumulated amortisation			
Opening balance	56,128,172,644	55,185,134,556	111,313,307,200
Charge for the period	2,756,266,728	3,981,155,098	6,737,421,826
Closing balance	58,884,439,372	59,166,289,654	118,050,729,026
Net book value			
Opening balance	258,225,131,313	39,785,801,863	298,010,933,176
Closing balance	255,468,864,585	35,804,646,765	291,273,511,350

Included in the cost of intangible fixed assets were assets costing VND47,704,588,915 which were fully amortised as at 30 June 2014 (31/12/2013: VND47,704,588,915), but which are still in use.

11. Construction in progress

	Six-month period ended		
	30/6/2014	30/6/2013	
	VND	VND	
Opening balance	260,702,889,656	3,490,371,666,917	
Additions	102,662,892,243	492,261,392,095	
Transfers to tangible fixed assets	(168,649,932,696)	(1,952,358,390,448)	
Transfers to intangible fixed assets	-	(30,097,930,832)	
Disposals	(8,225,418,386)	(12,048,448,116)	
Other decreases	(143,911,452)	(201,600,000)	
Closing balance	186,346,519,365	1,987,926,689,616	

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Major constructions in progress relate to the following locations:

	30/6/2014 VND	31/12/2013 VND
Vietnam milk factory Vietnam powder milk factory	15,031,839,777 6,857,174,231	27,693,383,103 22,234,884,364
Can Tho branch	52,101,510,922	52,101,510,922
Dairy Cow farms Lam Son milk factory	83,857,456,360	35,827,102,037 7,800,711,948
Tien Son milk factory	-	92,638,406,909
Others	28,498,538,075	22,406,890,373
	186,346,519,365	260,702,889,656

12. Investment property

	Land use rights VND	Infrastructure VND	Buildings VND	Total VND
Cost				
Opening and closing balance	38,884,288,170	6,464,218,561	87,500,683,627	132,849,190,358
Accumulated depreciation	on			
Opening balance	264,518,968	2,652,140,044	23,910,135,825	26,826,794,837
Charge for the period	396,778,452	323,210,928	1,702,060,242	2,422,049,622
Closing balance	661,297,420	2,975,350,972	25,612,196,067	29,248,844,459
Net book value				
Opening balance	38,619,769,202	3,812,078,517	63,590,547,802	106,022,395,521
Closing balance	38,222,990,750	3,488,867,589	61,888,487,560	103,600,345,899

The Company's investment property represents buildings and infrastructure held for earning rental income.

The fair value of investment property has not been determined as there was no recent market transaction for similar property in the same location as the Company's investment property.

Included in the cost of investment property was assets costing VND7,228,577,143 which were fully depreciated as at 30 June 2014 (31/12/2013: VND7,228,577,143), but which are still in active use.

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13. Long-term investments

	% of ownership	% of voting right	30/6/2014 VND	31/12/2013 VND
Long-term equity investments in subsidiar	ries			
 Vietnam Dairy Cow One Member Limited Company 	100.00%	100.00%	1,057,000,000,000	1,057,000,000,000
 Lamson Dairy Products One Member Company Limited International Real Estate One Member 	100.00%	100.00%	240,800,000,000	90,800,000,000
Limited Company Vinamilk Europe Spóstka Z 	100.00%	100.00%	46,000,000,000	46,000,000,000
Ograniczona Odpowiedzialnościa Thong Nhat Thanh Hoa Dairy Cow	100.00%	100.00%	6,650,520,000	-
Limited Company Driftwood Dairy Holdings Corporation Angkor Dairy Products Co, Ltd	96.33% 70.00% 51.00%	96.33% 70.00% 51.00%	12,100,000,000 157,750,560,000 107,918,932,500	4,300,000,000 157,750,560,000
		-	1,628,220,012,500	1,355,850,560,000
Long-term equity investments in associates and a jointly control entity Miraka Limited	19.30% (*)	19.30% (*)	213,028,307,770	213,028,307,770
 Asia Saigon Food Ingredients Joint Stock Company 	15.00% (*)	15.00% (*)	18,000,000,000	18,000,000,000
 Horizon Apartment – Business Cooperation Contract 	24.50%	24.50%	7,247,684,826	7,982,684,826
		·-	238,275,992,596	239,010,992,596
Long-term corporate bonds Ho Chi Minh City Development Joint Stock Commercial Bank		-	100,000,000,000	-
Other long-term investments Long-term deposits Investment funds Others		-	46,596,000,000 21,677,078,220 300,000,000	21,677,078,220 300,000,000
		_	68,573,078,220	21,977,078,220
		-	2,035,069,083,316	1,616,838,630,816
Allowance for diminution in value of long-term investments			(106,478,279,696)	(142,645,293,067)
		- -	1,928,590,803,620	1,474,193,337,749

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(*) Management assessed that the Company had significant influence over these two entities because two members of the Company's Board of Directors are Board of Management members of these two entities.

Movements in the allowance for diminution in value of long-term investments during the period were as follows:

	Six-month period ended	
	30/6/2014 VND	30/6/2013 VND
Opening balance Increase in allowance during the period Allowance utilised during the period Written back	142,645,293,067 - (36,167,013,371)	191,607,308,624 309,731,888 (43,761,237,842) (3,808,359,730)
Closing balance	106,478,279,696	144,347,442,940

14. Long-term prepayments

	Prepaid land costs VND	Tools and instruments VND	Other prepayments VND	Total VND
Opening balance	6,432,866,456	51,691,930,029	76,867,964,244	134,992,760,729
Additions Transfer to short-term	1,906,554,154	73,872,727,216	13,660,013,187	89,439,294,557
prepayments Transfer to expenses	(1,130,204,051) (1,763,075,173)	(23,929,410,340)	(849,955,137) (14,592,107,867)	(25,909,569,528) (35,467,608,137)
Transfer to expenses	(1,703,073,173)	(17,112,423,077)	(14,372,107,007)	(33,407,000,137)
Closing balance	5,446,141,386	82,522,821,808	75,085,914,427	163,054,877,621

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15. Deferred tax assets

Deferred tax assets were recognised on the following:

	30/6/2014 VND	31/12/2013 VND
Deferred tax assets:		
Foreign exchange differences	_	597,622,666
Accrued expenses and provisions	160,185,251,211	114,702,999,974
Total deferred tax assets	160,185,251,211	115,300,622,640
Deferred tax liabilities:		
Foreign exchange differences	(782,084,116)	-
	159,403,167,095	115,300,622,640

16. Accounts payable – trade

Accounts payable – trade included the following amounts due to related parties:

	30/6/2014 VND	31/12/2013 VND
Amounts due to related parties	53,438,799,567	76,935,191,029

The trade related amounts due to related parties were unsecured, interest free and payable within 60 days from invoice date.

17. Taxes payable to State Treasury

	30/6/2014 VND	31/12/2013 VND
Value added tax	71,217,499,580	106,885,830,826
Corporate income tax	429,955,553,024	336,067,354,818
Personal income tax	3,364,896,138	12,658,403,836
Import tax	3,649,000	-
Natural resources tax	1,256,380,226	29,549,880
	505,797,977,968	455,641,139,360

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18. Accrued expenses

	30/6/2014 VND	31/12/2013 VND
Sale incentives for distributors Advertising expenses Transportation expenses Repairs and maintenance expenses Fuel expenses Expenses for outsourced employees Rental fee Others	247,974,157,509 211,929,380,721 67,346,286,429 20,016,262,783 15,085,722,830 12,640,054,749 13,193,976,387 62,203,992,822	218,453,058,937 66,981,178,134 40,344,338,573 12,478,798,051 18,140,900,939 13,071,225,266
	650,389,834,230	452,019,954,359

19. Other payables

	30/6/2014 VND	31/12/2013 VND
Other payables relating to financial investments (*) Import duty payables Short-term deposits received Insurance and trade union fees Dividend payables Others	461,266,759,155 43,882,090,457 18,430,485,594 856,507,801 - 13,740,927,939	448,007,419,155 108,992,820,343 21,558,597,492 517,527,813 664,944,528,680 11,390,913,316
	538,176,770,946	1,255,411,806,799

^(*) Other payables relating to financial investments included an advance payment of VND447,822,000,000 received from a third party in respect of the future transfer of the Company's investment in a bank. The transfer can only be effective upon approval by the bank's Annual General Meeting or Board of Management and its founding shareholders; or after five years from the date of establishment of the bank, whichever comes first.

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20. Provision for severance allowance

Movements of the provision for severance allowance during the period were as follows:

	Six-month per	Six-month period ended		
	30/6/2014 VND	30/6/2013 VND		
Opening balance Provision made during the period Provision used during the period Written back	69,357,318,250 8,593,969,617 (226,343,867)	59,325,269,500 10,541,348,383 (290,361,800) (30,941,667)		
Closing balance	77,724,944,000	69,545,314,416		

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21. Changes in owners' equity

	Share capital VND	Share premium VND	Treasury shares VND	Investment and development fund VND	Financial reserve VND	Retained profits VND	Total VND
Balance at 1 January 2013	8,339,557,960,000	1,276,994,100,000	(4,504,115,000)	93,889,017,729	588,402,022,008	5,100,115,286,990	15,394,454,271,727
Purchase of treasury shares Net profit for the period Appropriation to equity funds	-	-	(280,737,959)	-	-	3,346,737,484,397	(280,737,959) 3,346,737,484,397
and bonus and welfare fund Dividends	-	- -	-	445,304,278,438	167,336,874,219	(947,314,901,096) (1,500,283,567,800)	(334,673,748,439) (1,500,283,567,800)
Balance at 1 July 2013	8,339,557,960,000	1,276,994,100,000	(4,784,852,959)	539,193,296,167	755,738,896,227	5,999,254,302,491	16,905,953,701,926
Decrease in bonus share issued	-	-	(38,950,000)	22,835,000	-	16,115,000	-
Purchase of treasury shares Net profit for the period Appropriation to equity funds	-	-	(244,705,000)	-	-	3,125,356,132,667	(244,705,000) 3,125,356,132,667
and bonus and welfare fund Dividends	-	-	- -	411,021,852,445	78,216,899,773	(801,774,365,485) (2,333,722,570,800)	(312,535,613,267) (2,333,722,570,800)
Balance at 1 January 2014	8,339,557,960,000	1,276,994,100,000	(5,068,507,959)	950,237,983,612	833,955,796,000	5,989,129,613,873	17,384,806,945,526
Purchase of treasury shares Net profit for the period Appropriation to equity funds	-	-	(319,602,000)	-	-	2,895,774,040,474	(319,602,000) 2,895,774,040,474
and bonus and welfare fund Dividends (Note 23)	-	- -	-	289,577,404,047	-	(579,154,808,094) (1,666,874,642,000)	(289,577,404,047) (1,666,874,642,000)
Balance at 30 June 2014	8,339,557,960,000	1,276,994,100,000	(5,388,109,959)	1,239,815,387,659	833,955,796,000	6,638,874,204,253	18,323,809,337,953

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22. Share capital

The Company's authorised and issued share capital is:

	30/6/2014		31/12/2013	
	Number of shares	VND	Number of shares	VND
Authorised share capital	833,955,796	8,339,557,960,000	833,955,796	8,339,557,960,000
Issued ordinary shares Ordinary shares	833,955,796	8,339,557,960,000	833,955,796	8,339,557,960,000
Treasury ordinary shares Ordinary shares	(518,475)	(5,388,109,959)	(488,735)	(5,068,507,959)
Shares currently in circulation Ordinary shares	833,437,321	8,334,169,850,041	833,467,061	8,334,489,452,041

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividend as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

23. Dividend

The Shareholders of the Company on 25 April 2014 resolved to distribute dividends amounting to VND1,667 billion (VND2,000 per share) (for the six-month period ended 30 June 2013: VND1,500 billion (VND1,800 per share)).

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24. Total revenue

Total revenue represented the gross value of goods sold and services rendered exclusive of value added tax.

Net revenue comprised:

	Six-month period ended		
	30/6/2014 VND	30/6/2013 VND	
Total revenue			
 Sales of finished goods 	15,503,919,134,329	14,832,553,503,950	
 Sales of merchandise goods 	412,149,989,642	305,431,262,832	
 Rental income from investment property 	7,496,154,837	5,523,513,815	
Other services	12,604,951,868	8,843,591,042	
	15,936,170,230,676	15,152,351,871,639	
Less sales deductions Sale discounts (*)	(333,242,081,072)	(299,039,349,901)	
• Sale returns	(18,730,591,571)	(5,928,161,176)	
	(351,972,672,643)	(304,967,511,077)	
Net revenue	15,584,197,558,033	14,847,384,360,562	

^(*) With reference to the Decision No. 1079/QD-BTC dated 20 May 2014 of the Ministry of Finance, the Company offered certain discounts for dairy products for infants under the age of six sold to the Company's distributors but have not sold to end customers at the effective date of this Decision. Included in sales discounts for the six-month period ended 30 June 2014 was an amount of VND13,370,424,369 related to such discounts (for the period ended 30 June 2013: nil).

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25. Cost of sales

	Six-month period ended		
	30/6/2014 VND	30/6/2013 VND	
Total cost of sales			
 Finished goods sold 	9,831,280,926,056	9,013,560,827,952	
 Merchandise goods sold 	357,387,708,703	269,981,414,042	
 Rental of investment property 	3,227,024,003	3,044,381,510	
Other services	1,186,991,569	590,317,590	
Under-capacity cost	8,869,877,885	23,859,950,135	
Increase of allowance for inventories	3,377,351,336	223,831,981	
	10,205,329,879,552	9,311,260,723,210	

26. Financial income

	Six-month period ended		
	30/6/2014	30/6/2013	
	VND	VND	
Interest income from deposits	239,271,231,424	159,855,127,981	
Dividends	6,937,981,440	12,355,379,200	
Realised foreign exchange gains	7,651,786,363	43,674,274,065	
Unrealised foreign exchange gains	4,245,680,474	3,592,823,387	
Interest income from bonds	155,555,556	20,411,986,300	
Interest income on loans granted	-	625,185,469	
Gains on disposal of securities	-	12,258,500	
Others	-	37,799	
	258,262,235,257	240,527,072,701	

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27. Financial expenses

	Six-month period ended	
	30/6/2014	30/6/2013
	VND	VND
Payment discounts for distributors	9,550,902,229	15,347,931,131
Realised foreign exchange losses	6,111,607,602	10,482,277,474
Interest expense on deposits received	416,150,527	455,671,011
(Write back allowance)/allowance for short-term and		
long-term investments	(36,196,482,371)	9,636,567,648
Others	-	3,992,194,286
	(20,117,822,013)	39,914,641,550

28. Selling expenses

	Six-month period ended		
	30/6/2014	30/6/2013	
	VND	VND	
Staff costs	110,523,933,279	91,992,354,002	
Materials expenses	31,671,994,771	28,417,286,908	
Tools and supplies expenses	46,128,197,894	37,897,097,807	
Depreciation expenses	12,203,413,065	12,962,757,109	
Expenses of damaged goods	8,564,573,835	6,592,393,974	
Transportation expenses	201,647,352,401	172,510,087,139	
Outside service expenses	87,192,718,274	70,792,148,997	
Advertising expenses	461,620,680,128	391,833,949,737	
Market research expenses	4,313,323,370	5,102,563,494	
Promotion expenses	376,511,064,151	222,228,099,653	
Product display expenses	174,778,479,139	161,126,572,907	
Support and commission expenses for distributors	295,048,452,819	246,037,612,266	
	1,810,204,183,126	1,447,492,923,993	

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29. General and administration expenses

	Six-month period ended		
	30/6/2014	30/6/2013	
	VND	VND	
Staff costs	99,893,876,351	90,077,959,259	
Materials expenses	7,549,248,549	7,711,300,190	
Office supplies	3,645,494,355	2,381,060,386	
Depreciation expenses	28,223,509,859	31,604,243,880	
Fees and duties	2,151,876,326	2,577,986,541	
Allowance for doubtful debts and			
provision for severance allowance	9,313,037,149	12,370,230,429	
Transportation for internal transfers of goods	21,678,049,020	23,263,629,147	
Outside service expenses	72,948,832,234	62,683,172,034	
Loading expenses	8,008,589,279	9,914,271,414	
Per-diem allowances	10,429,632,292	8,480,334,845	
Bank charges	1,819,643,376	1,811,050,431	
Others	20,718,747,048	19,951,321,300	
	286,380,535,838	272,826,559,856	

30. Other income

	Six-month period ended	
	30/6/2014 VND	30/6/2013 VND
Proceeds from disposals of tools, supplies	47,306,008,939	17 669 677 205
and technical equipments Rebate income	15,160,011,201	47,668,677,395 26,560,408,695
Proceeds from disposals of construction in progress Proceeds from disposals of tangible fixed assets	8,225,418,386 3,417,236,168	12,048,448,116 6,666,676,126
Compensations received from other parties Others	8,278,154,540 8,204,846,047	209,469,232 3,682,031,452
	90,591,675,281	96,835,711,016

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31. Other expenses

	Six-month period ended	
	30/6/2014	30/6/2013
	VND	VND
Book value of construction in progress disposed	8,225,418,386	12,048,448,116
Book value of tangible fixed assets disposed	5,743,251,599	7,697,827,056
Others	3,573,283,809	6,703,098,475
	17,541,953,794	26,449,373,647

32. Income tax

(i) Recognised in the statement of income

	Six-month period ended		
	30/6/2014 VND	30/6/2013 VND	
Current tax expense			
Current year	779,821,076,497	753,828,269,100	
Under provision in prior year	2,220,165,758	11,028,218,513	
	782,041,242,255	764,856,487,613	
Deferred tax expense			
Origination and reversal of temporary differences	(44,102,544,455)	(24,791,049,987)	
Income tax expense	737,938,697,800	740,065,437,626	

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(ii) Reconciliation of effective tax rate

	Six-month p 30/6/2014 VND	period ended 30/6/2013 VND	
Profit before tax	3,633,712,738,274	4,086,802,922,023	
Tax at the Company's tax rate Tax rate differential applied to Company's branches and	799,416,802,420	1,021,700,730,506	
factories	(45,937,729,654)	(147,543,607,610)	
Non-taxable income	(1,525,602,078)	(3,088,844,800)	
Non-deductible expenses	1,861,006,336	1,802,466,716	
Tax incentives	(18,095,944,982)	(132,842,192,816)	
Deferred tax assets not previously recognised	-	(10,991,332,883)	
Under provision in prior year	2,220,165,758	11,028,218,513	
	737,938,697,800	740,065,437,626	

(iii) Applicable tax rates

The Company is required to pay income tax at rates ranging from 15% to 22%, depending on locations of its factories, on taxable profits.

33. Basic earnings per share

The calculation of basic earnings per share for the period ended 30 June 2014 was based on the profit attributable to ordinary shareholders and a weighted average number of ordinary shares outstanding, calculated as follows:

(i) Net profit attributable to ordinary shareholders

	Six-month period ended		
	30/6/2014 VND	30/6/2013 VND	
Net profit for the period – attributable to ordinary shareholders	2,895,774,040,474	3,346,737,484,397	

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(ii) Weighted average number of ordinary shares

	Six-month period ended		
	30/6/2014	30/6/2013	
Number of ordinary shares at the beginning of the period Purchase of treasury shares	833,467,061 (19,042)	833,525,676	
Weighted average number of ordinary shares at the end of the period	833,448,019	833,525,676	

As at 30 June 2014, the Company did not have potentially dilutive ordinary shares.

34. Financial instruments

(a) Financial risk management

(i) Overview

The Company has exposure to the following risks from its use of financial instruments:

- credit risk;
- liquidity risk; and
- market risk.

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risks.

The Company's Board of Management oversees how management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company.

(ii) Risk management framework

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board is responsible for developing and monitoring the Company's risk management policies.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

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(b) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers and investments in debt securities.

(i) Exposure to credit risk

The total of carrying amounts of financial assets issued represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows:

	Note	30/6/2014 VND	31/12/2013 VND
Cash and cash equivalents Short-term and long-term deposits Trade and other receivables Long-term corporate bonds	(ii) (ii) (iii) (iv)	986,606,157,615 5,396,596,000,000 1,791,018,590,336 100,000,000,000	2,648,998,787,427 3,600,000,000,000 2,145,175,782,670
		8,274,220,747,951	8,394,174,570,097

(ii) Cash and cash equivalents and term deposits

Cash and cash equivalents and term deposits at banks of the Company are mainly held with well-known financial institutions. Management does not foresee any significant credit risks from these deposits and does not expect that these financial institutions may default and cause losses to the Company.

(iii) Trade and other receivables

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. In response to the risk, the Company's management has established a credit policy under which each new customer is analysed individually for creditworthiness before the Company's standard payment and delivery terms and conditions are offered. Credit purchase limit is established for each customer, which represents the maximum open amount without requiring approval from the Chief Executive Officer. The limit is reviewed if needed. Customers that fail to meet the Company's benchmark creditworthiness may transact with the Company only on a prepayment basis.

Trade and other receivables that are neither past due nor impaired are mostly companies with good collection track records with the Company. Management believes that those receivables are of high credit quality.

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The aging of trade and other receivables at period-end that were past due but not impaired is as follows:

	30/6/2014 VND	31/12/2013 VND
Past due 1 – 30 days	27,737,698,405	149,359,450,373
Past due 31 – 60 days	159,555,865	1,522,157,190
Past due 61 – 90 days	609,723,901	132,616,901
Past due more than 90 days	166,581,220	166,581,220
	28,673,559,391	151,180,805,684

Movements in the allowance for doubtful debts during the period were as follows:

	Six-month peri	Six-month period ended		
	30/6/2014 VND	30/6/2013 VND		
Opening balance Increase in allowance during the period Allowance utilised during the period	1,920,158,971 719,067,532 (74,651,000)	3,832,172,450 1,859,823,713 (10,500,000)		
Closing balance	2,564,575,503	5,681,496,163		

(iv) Long-term corporate bonds

The Company's exposure to credit risk by investing in long-term corporate bonds is influenced by individual characteristics of the instrument issuer. In managing this risk, the Company management analyses the creditworthiness of the issuer before acquiring the instruments. Management assessed that the issuers had good track records and believe that credit risk on those instruments is low.

There was no allowance for diminution in the value of the investments in long-term corporate bonds as at 30 June 2014.

(c) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

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The financial liabilities with fixed or determinable payments have the following contractual maturities:

30 June 2014

	Carrying Amount VND	Contractual cash flows VND	Within 1 year VND
Accounts payable – trade	2,214,259,079,781	2,214,259,079,781	2,214,259,079,781
Payables to employees	108,357,494,870	108,357,494,870	108,357,494,870
Accrued expenses	650,389,834,230	650,389,834,230	650,389,834,230
Other payables	538,176,770,946	538,176,770,946	538,176,770,946
	3,511,183,179,827	3,511,183,179,827	3,511,183,179,827

31 December 2013

	Carrying	Contractual	Within
	Amount	cash flows	1 year
	VND	VND	VND
Accounts payable – trade	1,758,323,135,506	1,758,323,135,506	1,758,323,135,506
Payables to employees	130,474,291,268	130,474,291,268	130,474,291,268
Accrued expenses	452,019,954,359	452,019,954,359	452,019,954,359
Other payables	1,255,411,806,799	1,255,411,806,799	1,255,411,806,799
	3,596,229,187,932	3,596,229,187,932	3,596,229,187,932

The Company manages its ability to meet the expected operational expenses and servicing its debts by investing its cash surpluses in short-term and long-term investments.

(d) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's results of operations or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

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(i) Currency risk

The Company is exposed to currency risk on sales and purchases that are denominated in a currency other than the accounting currency of the Company, which is the VND. The currencies in which these transactions primarily are denominated are U.S Dollars (USD) and Euro (EUR).

The Company's exposure to currency risk is managed by keeping the exposure to an acceptable level by buying or selling foreign currencies at spot rates when necessary to address short-term over-exposures.

Exposure to currency risk

At the reporting dates, the Company had the following net monetary asset/(liability) position exposed to currency risk:

	30 June 2014		31 Decembe	r 2013
	USD	EUR	USD	EUR
Cash and cash in banks	6,005,236	1,538	16,776,618	21,606
Trade and other receivables	20,153,892	-	40,228,189	-
Trade and other payables	(37,741,002)	(5,296,344)	(28,256,420)	(6,861,815)
_	(11,581,874)	(5,294,806)	28,748,387	(6,840,209)

The followings are the significant exchange rates applied by the Company:

	Exchange i	Exchange rate as at		
	30/6/2014 VND	31/12/2013 VND		
USD 1 EUR 1	21,295 28,844	21,080 28,956		

The possible impact on the net profit after tax of the Company of foreign exchange movements, after taking into account the current level of exchange rates and the historical volatility as well as market expectations as at reporting dates, is not considered significant.

(ii) Interest rate risk

The changes of interest rates would not have significant impact on the net profit after tax of the Company.

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(iii) Price risk

The Company invests in equity investments of listed and unlisted companies and is exposed to risks of price fluctuation of these investments. The risk factors affecting the performance of these investments include financial performance and position of invested companies and market conditions. The Board manages the former factor by selecting industries and entities to invest in. The latter factor is itself affected by general economic condition of Vietnam and behaviours of investors, which are all out of the Board's control. These factors have caused conditions to be volatile in the past two years.

For investments in listed securities, if the share prices had increased/decreased by 10% with all other variables including tax rate being held constant, the Company's net profit after tax would have been VND8,020,790,544 higher/lower (31 December 2013: VND7,526,266,200).

Vietnam Dairy Products Joint Stock Company

Notes to the separate interim financial statements for the six-month period ended 30 June 2014 (continued)

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(e) Fair values versus carrying amount

The fair values of financial assets and liabilities, together with the carrying amounts shown in the balance sheet are as follows:

		30/6/2	014	31/12/2013	
	Note	Carrying amount VND	Fair value VND	Carrying amount VND	Fair value VND
Categorised as financial assets at fair value through profit or loss:					
- Short-term investments in listed equity instruments	(ii)	9,521,269,292	37,880,304,000	9,521,269,292	26,326,080,000
Categorised as held-to-maturity investments:	()	100 000 000 000	NI-4- (-)		
- Long-term corporate bonds	(v)	100,000,000,000	Note (v)	-	-
Categorised as loans and receivables:					
- Cash and cash equivalents	(i)	986,606,157,615	986,606,157,615	2,648,998,787,427	2,648,998,787,427
- Short-term and long-term deposits	(i)	5,396,596,000,000	5,396,596,000,000	3,600,000,000,000	3,600,000,000,000
- Trade and other receivables	(i)	1,791,018,590,336	1,791,018,590,336	2,145,175,782,670	2,145,175,782,670
Categorised as available-for-sale					
- Short-term investments in listed equity instruments	(ii)	179,237,503,400	102,830,712,800	179,237,503,400	100,350,264,600
- Short-term investments in unlisted equity instruments	(iii)	82,533,803,026	12,995,150,626	82,533,803,026	15,446,113,626
- Other short-term investments	(v)	442,000,000,000	Note (v)	442,000,000,000	Note (v)
- Long-term investments in investment funds	(iv)	21,677,078,220	11,638,491,894	21,677,078,220	11,428,445,958
- Other long-term investments	(v)	300,000,000	Note (v)	300,000,000	Note (v)
Categorised as liabilities at amortised cost:					
- Trade and other payables	(i)	(3,511,183,179,827)	(3,511,183,179,827)	(3,596,229,187,932)	(3,596,229,187,932)

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(i) Cash and cash equivalents, term deposits, trade and other receivables, trade and other payables

The carrying amounts of these financial assets and financial liabilities approximate their respective fair values due to the short-term maturity of these instruments.

(ii) Short-term investments in listed equity securities

Market value of equity securities listed on the Ho Chi Minh Stock Exchange is based on the closing prices of the last official trading date of the year at the Ho Chi Minh Stock Exchange.

(iii) Short-term investments in unlisted equity securities

Market value of unlisted equity securities is based on the average of trading prices provided by 3 securities companies.

(iv) Investment funds

Market value of investments funds is based on Net Asset Value of funds portfolio which is verified by the appointed security company and supervising bank.

(v) Other short-term investments, long-term corporate bonds and other long-term investments

The Company has not determined fair values of these financial instruments for disclosure in the separate interim financial statements because information about their market prices is not available and there is currently no guidance on determination of fair value using valuation techniques under the Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises. There fair values of these financial instruments may differ from their carrying amounts.

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35. Significant transactions with related parties

In addition to related party balances disclosed in other notes to the separate interim financial statements, the Company had the following transactions with related parties during the period:

			Six-month period ended	
Related Party	Relationship	Nature of transaction	30/6/2014 VND	30/6/2013 VND
Vietnam Dairy Cow One Member Limited	Subsidiary	Sales of goods and fixed assets	36,047,587,374	31,923,144,800
Company		Purchases of goods Capital contribution	201,171,397,077	149,407,000,775 118,000,000,000
Lamson Dairy Products One	Subsidiary	Sales of goods and fixed assets	116,269,023,067	87,142,360,157
Member Company Limited		Purchases of goods Capital contribution	205,510,065,954 150,000,000,000	160,731,183,314
Thong Nhat Thanh Hoa Dairy Cow Company Limited	Subsidiary	Capital contribution Purchases of goods	7,800,000,000 17,000,000	-
Angkor Dairy Products Co., Ltd	Subsidiary	Capital contribution	107,918,932,500	-
Driftwood Dairy Holdings Corporation	Subsidiary	Purchases of goods	246,235,695	-
Vinamilk Europe Spóstka Z Ograniczona Odpowiedzialnoscia	Subsidiary	Capital Contribution	6,650,520,000	-
Miraka Limited	Associate	Purchases of goods	229,692,619,200	106,307,306,170
Asia Saigon Food Ingredients Joint Stock Company	Associate	Purchases of goods Sales of services and goods	331,149,070	9,510,655,000
Board of Management's and Board of Directors' members		Compensations	36,586,082,401	40,157,034,015
The State Capital Investment Corporation		Payments of dividends	1,052,049,600,000	676,317,600,000

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37. Production and business costs by element

	Six-month period ended	
	30/6/2014	30/6/2013
	VND	VND
Raw material costs included in production costs	9,604,940,630,861	8,690,490,995,268
Labour costs and staff costs	510,057,587,143	429,349,186,665
Depreciation and amortisation	431,500,027,930	287,818,835,673
Outside services	607,919,043,178	506,997,376,372
Other expenses	1,458,464,481,112	1,149,038,784,939

31 July 2014

Prepared by:

Le Thanh Liem Chief Accountant Ngo Thi Thu Trang Executive Director - Finance Mai Kieu Lien Chief Executive Officer

red by:

Cổ PHẨN^A SỮA